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**TUITION**

Tuition is a **season rate** for 30 scheduled weekly classes during the dance season. A minimum of 32 - 36 classes are scheduled for each class throughout the season. 2 scheduled classes are reserved for *unscheduled* studio closings due to weather/emergency. Weekly class totals vary by day of the week due to scheduled studio closings - see website homepage for list of **studio scheduled closing dates**.

Scheduled classes *attended* beyond (30) result in classes free from tuition.

**FULL SEASON COST**

**(Determined by dancer’s weekly class hour total.**

**Cost begins to decrease as weekly hours increase)**

30 minutes = $550.00

45 minutes= $600.00

1 hour = $650.00

1.5 hour = $950.00

2 hours = $1,200.00

(hours/rates continue on tuition cost/installment scale below)

**TUITION INSTALLMENTS**

Season tuition is divided into 10 equal installments & paid in multiples of 3 on bill due dates. An alternative pay plan - up to 10 equal payments is reserved for families not able to meet the standard 4 payment bill cycle.

**TUITION PAYMENT OPTIONS:**

* **PAY SEASON COST 100% UPFRONT : 10% discount.**

Request by email following initial registration. This discount is available for registrations prior to Nov 30. All payments are due immediately following the discount request.

* **STANDARD DEFAULT BILLING PROCESS: 4 Billing Periods**
* 1st bill: Initial registration - 1 installment payment (+ season registration fee)
* 2nd bill: Oct 1st - 3 installments due
* 3rd bill: Jan 1st - 3 installments due
* 4th bill: Apr 1st - 3 installments due

**TUITION DUE DATES: Standard Default Billing Process**

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| --- | --- |
| **TUITION DUE DATES** | **AMOUNT DUE** |
| **Registration** | 1 installment  + $25 season registration fee |
| **October 1** | 3 installments |
| **January 1** | 3 installments |
| **April 1** | 3 installments |

**TUITION EXAMPLE: Tuition for one - (1) hour weekly class**

Season Tuition Total = $650.00

Tuition Installment Amount = $65.00

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| **TUITION Due Dates** | **Amount Due** |
| **Registration**  **Example: 1 hour class** | 1 installment  + $25 registration fee $90.00 ($65 + $25) |
| **October 1** | 3 installments due Oct 1 $195.00 ($*65 x 3)* |
| **January 1** | 3 installments due Jan 1 $195.00 ($*65 x 3)* |
| **April 1** | 3 installments due Apr 1 $195.00 ($*65 x 3)* |

***See tuition scale for additional installment amount calculations based on number of classes and total weekly class hours.***

**HOW TO PAY TUITION**

**ONLINE** using debit/credit - DSP merchant services or PayPal

* A link is listed on the tuition bill/statement providing quick access to your account.
* Visit our web home page - [www.enchanteddanceacademy.com](http://www.enchanteddanceacademy.com)

Select the box to login to your account - “log into your parent portal/view bill”.

**IN THE STUDIO**

* Drop boxis located at the ***visitor sign-in*** table inside the lobby (25/33 East).
* Debit/credit payment may be made *in* the studio (25/33 East St) if a lobby attendant is available.

**MAIL CHECK TO:**

Enchanted Dance Academy

25 East Street, Winchester, MA 01890

**TUITION SCALE**

**Tuition hourly rate/total begins to decrease as weekly class hours increase**

**Sibling Discount:** 10% off, auto-calculated upon enrollment

**Tuition is capped at 7 (individual dancer) weekly hours, decreasing total tuition up to 20%**

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| --- | --- | --- |
| **TOTAL WEEKLY**  **CLASS HOURS** | **INSTALLMENT AMOUNT** | **SEASON TUITION TOAL** |
| 0.5 HRS | $55 | $550 |
| 0.75 HRS | $60 | $600 |
| 1 HR | $65 | $650 |
| 1.25 HR | $80 | $800 |
| 1.5 HR | $95 | $950 |
| 1.75 HR | $110 | $1,100 |
| 2 HR | $120 | $1,200 |
| 2.25 HR | $123 | $1,230 |
| 2.5 HR | $136 | $1,360 |
| 2.75 HR | $149 | $1,490 |
| 3 HR | $165 | $1,650 |
| 3.25 HR | $178 | $1,780 |
| 3.5 HR | $191 | $1,910 |
| 3.75 HR | $204 | $2,040 |
| 4 HR | $220 | $2,200 |
| 4.25 HR | $212 | $2,120 |
| 4.5 HR | $224 | $2,240 |
| 4.75 HR | $236 | $2,360 |
| 5 HR | $250 | $2,500 |
| 5.25 HR | $263 | $2,630 |
| 5.5 HR | $276 | $2,760 |
| 5.75 HR | $289 | $2,890 |
| 6 HR | $300 | $3,000 |
| 6.25 HR | $312 | $3,120 |
| 6.5 HR | $324 | $3,240 |
| 6.75 HR | $336 | $3,360 |
| 7+ HR | $350 | $3,500 |

**FAQ /SUMMARY**

**HOW IS TUITION CALCULATED AND HOW IS IT BILLED?**

Tuition is a season rate for each dance class. Rates are structured based on class time/duration. Season tuition totals are divided to create 10 equal installment amounts. Multiple installments are collected on bill due dates **-** see tuition policy details.

**Note**: Installments **do not** represent payment for calendar months. Installments are an equal division of the season tuition.

**IS TUITION PRORATED IF MY DANCER REGISTERS LATE?**

Tuition total is calculated when enrollment occurs, for remaining season scheduled classes.

Following registration, a manual bill adjustment (debit/credit) may be applied to catch up.

**HOW MANY CLASSES ARE INCLUDED IN THE SEASON’S TUITION?**

**Season tuition total is based on 30 scheduled classes.**

Season tuition includes 30-36 progressive dance education scheduled classes mid September -mid June. The amount of scheduled classes varies for each day of the week based on studio scheduled closings/holidays - see website for calendar/studio closings.

**AM I REIMBURSED IF THE STUDIO CANCELS A CLASS?**

No. Two weather/emergency studio closings are included in tuition cost. However, if not used, the season ***is not*** shortened and there is ***no*** additional tuition cost. These classes are free from tuition. Any dance class resulting in less than 30 scheduled classes in the season due to cancellations will result in class rescheduling or reimbursement.

**AM I REIMBURSED IF MY DANCER MISSES A SCHEDULED CLASS?**

Dancer absences are not reimbursed. Class makeup is offered throughout the season *and*

encouraged to maintain overall conditioning & strength –see attendance policy.

**CAN MY DANCER ATTEND & PAY ONLY PART OF THE SEASON?**

EDA does not offer a pay per class option or partial season. This process does not align with EDA’s program model, overall curriculum, & season calendar of scheduled classes. Attendance and season tuition is expected through each season.

**WHAT IF I AM LATE MAKING PAYMENTS?**

A $5 late fee will be added for every 30 days a bill remains outstanding. We will make every effort to work with families who need alternate pay arrangements.

**NON-TUITION COSTS & FEES**

**Annual Dance Recital**

***When: Recital is held at the end of the season in June***

**(**specific date indicated by December each season)

***Where: Location is announced mid-season***

**Dance Recital Costumes**

**Cost - Approximately** **$70.00 - $95.00 each**

Payments per costume/per class

**Process**

A bill/notice will be emailed or sent home with dancers

**Dance Recital Tickets**

We typically use a vendor/software to manage the sales and tracking process.

**Cost approximately $20-$40 per ticket**

*\*additional fees may apply*

**Process**

Mid Season - a notice is emailed detailing ticket purchase process

Tickets selected and paid for *online*

Seating based on first come first serve/reserved seating

Tickets may be available to purchase at recital event

**Additional Notes:**

Season tuition costs/scale is subject to change anytime.

Auto payments **are not available** at this time.